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Redseason's June 2015 Newsletter

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1. Manager's Message

Hello and welcome to redseason's June 2015 Newsletter!

Well, summer is here, for all intents and purposes! In just a few more days, the sun will have reached its apex for the season and then it's all downhill from there! LOL, I'm just kidding....we still have plenty of summer sun and fun waiting ahead for us all!

I hope you've made your reservations for your favorite summer spots....or made plans to see new ones! I always love going to some place new, that I've never gone to before, and discovering all the wonderful things about that place! We recently stayed at the WorldMark resort in Leavenworth, WA, and it was our first time to visit there....we loved all the new sights! You never know if some place new could become a favorite spot to visit again! :) It's not too late to start thinking about making this summer a great one and get in a few special vacations before school begins again in the fall and the chillier temps return! If you are finding you need more credits to really do it the way you'd like, then we would love to assist you in making your vacation dreams come true. We're always happy to help! :)

See us on Facebook: <u>http://www.facebook.com/pages/redseasoncom/172124076143999</u>

Blessings,

Linda@redseason

2. Featured Memberships of the Month

Here is a list of the memberships that we have available for sale at the moment.

To review the resorts and also check on the credit values guide for each resort go to<u>www.worldmarktheclub.com</u> and click on resort icon. (The credit values guide shows you how many credits it would take to stay at each resort and for each season). You can click on the owner education link to your left and download a copy of the club guidelines/rules as well. This will provide you with quite a bit of information regarding the club and how it works.

The WorldMark memberships we offer are resale's, owned previously by other owners. All memberships are premier with bonus time privileges, and perpetual ownership. RCI <u>www.rci.com</u> or Interval

International <u>www.intervalworld.com</u> memberships are extra at an additional cost of \$89 or \$79 respectively. Dial an Exchange <u>www.daelive.com</u> is free. *Travelshare is non-transferrable

Annual Credits	Anniversary Month	Available Credits	Price	Transfer Fee
6,000	November	10,650	\$3,200.00	\$299.00
6,000	April	12,000	\$3,400.00	\$299.00
10,000	July	8,550	\$5,000.00	\$299.00

AVAILABLE MEMBERSHIPS:

MEMBERSHIPS COMING IN: (these are not available for re-sale at the moment, but if you are interested in one I can put it on hold for you and let you know as soon as we own it and it's available for sale)

Annual Credits	Anniversary Month	Available Credits	Price	Transfer Fee

Annual maintenance fees:

\$445.65 for a 5,000 credit membership \$581.12 for a 6,000 or 7,000 credit membership \$716.59 for an 8,000, 9,000, or 10,000 credit membership \$852.06 for an 11,000 or 12,000 credit membership \$987.53 for a 13,000, 14,000, or 15,000 credit membership \$1,123.00 for a 16,000 or 17,000 credit membership \$1,258.47 for an 18,000, 19,000, or 20,000 credit membership

All memberships available on a cash sale basis. Credit value charts are available at<u>www.worldmarktheclub.com/resorts</u>. Next click on the map to view the credit values for a particular resort. This will give you a good idea of how many credits it takes to stay a week at the various resorts.

3. Did You Know...?

Did you know that redseason is always looking to add great memberships to our inventory? While most of us love having our WorldMark memberships, there can come a time where people find they aren't able to use their memberships to the degree they'd like and they decide to sell. While memberships do buy and sell for considerably less on the secondary market, if you find you are in a position to sell your membership, we would love to make your process easy and streamlined!

We do not charge any fees and there are no hidden costs to the seller. If you find you are considering selling your membership, please consider working with us....we think you'll enjoy working with our professional and genial staff! :) You can directly e-mail us at the address below or visit our website "Sell" page!

Please don't hesitate to send us any/all questions you might have...e-mail us at info@redseason.com!

4. Just For Fun Contest

Congratulations to Kim., our May winner of a \$25.00 Amazon Card!

To enter to win our June \$25.00 Amazon card, please e-mail with "Sea Shore Fun" in the subject line.

5. Referral Policy

We reward you for your referral to <u>redseason.com</u>. We will send you your reward of \$100.00 when you refer your friends and family to us and they purchase a WorldMark membership from <u>redseason.com</u>. Just be sure they mention your name!

6. Vacation Highlights

Next month Darcy will be writing about her trip to Gleneden Beach!

7. Editorial - Beware of Scams

It's time for my bi-annual reminder of scams in the marketplace which always seem to trend upwards during the summer months. Never give any of your information over the phone from an unsolicited phone call. Also, if you are in the market of buying or selling, a company should never ask you for money up front. If they do, it's a sure sign of trouble.

The good news is that in recent years, these companies have been prosecuted and the owners are in jail. In some cases, these companies have stolen over 10 million dollars from unsuspecting victims.

Another trend I'm seeing is legitimate companies who are starting up as consumer protection firms for timeshare owners. They offer services to help distressed owners get out of their timeshares. This isn't a bad service as most traditional timeshares have very little value. The problem is with distressed Worldmark owners. Worldmark still has VALUE. They are one of the only timeshares on the market that have a resale value. I've actually had owners call me up asking if they could simply give us their membership. Imagine their surprise when I told them we would actually pay them money for their Worldmark timeshare.

So be on the lookout for scams, never give out details of your membership, do not pay money up front to any company, and if someone thinks their Worldmark membership has no value, please let them know it does and companies like us and many others will purchase them.

Sincerely,

~ Matthew Jaeger & the entire redseason team.